# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF

#### THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 30, 2013

# WORLD FUEL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of incorporation) 1-9533 (Commission File Number) 59-2459427 (I.R.S. Employer Identification No.)

9800 N.W. 41<sup>st</sup> Street, Suite 400 Miami, Florida (Address of principal executive offices)

33178 (Zip Code)

| Registrant's telephone number, including area code: (305) 428-8000  |
|---|
| Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: |
| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)   |
| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  |
| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  |
| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  |
|   |

### Item 2.02. Results of Operations and Financial Condition

#### Item 7.01. Regulation FD Disclosure

The following information is provided pursuant to Item 7.01 of Form 8-K, "Regulation FD Disclosure" and Item 2.02 of Form 8-K, "Results of Operations and Financial Condition."

On October 30, 2013, World Fuel Services Corporation issued a press release reporting its financial results for the third quarter of 2013. A copy of the press release is attached hereto as Exhibit 99.1.

This information and the information contained in Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in any such filing.

#### **Item 9.01. Financial Statements and Exhibits**

(d) Exhibits

| Exhibit No. | <u>Description</u>                     |
|-------------|--|
| 99.1        | Press Release, dated October 30, 2013. |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 30, 2013

### **World Fuel Services Corporation**

/s/ Ira M. Birns

Ira M. Birns

Executive Vice President and Chief Financial

Officer

# EXHIBIT INDEX

Exhibit Description

99.1 Press Release, dated October 30, 2013.

## **World Fuel Services Corporation Reports Third Quarter Results**

#### **Aviation Segment Achieves Record Volume**

MIAMI--(BUSINESS WIRE)--October 30, 2013--World Fuel Services Corporation (NYSE: INT), a leading global fuel logistics company, principally engaged in the marketing, sale and distribution of aviation, marine and land fuel products and related services, today reported third quarter net income of \$51.5 million or \$0.72 diluted earnings per share compared to \$51.5 million or \$0.72 diluted earnings per share in the third quarter of 2012. Non-GAAP net income and diluted earnings per share for the third quarter, which exclude share-based compensation and amortization of acquired intangible assets, were \$57.9 million and \$0.81, respectively, compared to \$57.9 million and \$0.81 in 2012.

"Considering current market conditions, our overall performance in the third quarter was strong," said Michael J. Kasbar, president and chief executive officer of World Fuel Services Corporation. "Our global team remains focused on growing our value proposition in the fuel, services and billing and payment sectors, across all three of our business segments, driving greater value for our customers and suppliers."

The company's aviation segment generated gross profit of \$89.8 million, an increase of \$13.7 million or 18% sequentially and \$5.6 million or 7% year-over-year. The company's marine segment generated gross profit of \$40.2 million, a decrease of \$12.1 million or 23% sequentially and \$13.7 million or 25% year-over-year. The company's land segment posted gross profit of \$56.4 million, a decrease of \$3.7 million or 6% sequentially, but an increase of \$13.8 million or 32% year-over-year.

"We repurchased \$20 million of our common stock in the open market during the third quarter," said Ira M. Birns, executive vice president and chief financial officer of World Fuel Services Corporation. "Our strong cash flow combined with the recently announced expansion of our banking facility further enhances our liquidity profile, increasing our capacity to fund both organic and strategic growth opportunities as well as opportunistic repurchases of our stock, all driving additional value for our shareholders."

#### Non-GAAP Financial Measures

This press release includes selected financial information that has not been prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). This information includes non-GAAP net income and non-GAAP diluted earnings per share. The non-GAAP financial measures exclude costs associated with share-based compensation and amortization of acquired intangible assets, primarily because we do not believe they are reflective of the company's core operating results. We believe that these non-GAAP financial measures, when considered in conjunction with our financial information prepared in accordance with GAAP, are useful for investors to evaluate our core operating results and trends.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. In addition, our presentation of non-GAAP net income and non-GAAP diluted earnings per share may not be comparable to the presentation of such metrics by other companies. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measure. A reconciliation of GAAP to non-GAAP results has been provided in the financial statement tables included in this press release.

#### <u>Information Relating to Forward-Looking Statements</u>

With the exception of historical information in this news release, this document includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our expectations of funding opportunities, our ability to drive value, as well as our expectation about our liquidity. These forward-looking statements are qualified in their entirety by cautionary statements and risk factor disclosures contained in the company's Securities and Exchange Commission ("SEC") filings, including the company's Annual Report on Form 10-K filed with the SEC on February 21, 2013. Actual results may differ materially from any forward-looking statements due to risks and uncertainties, including, but not limited to: our ability to effectively integrate and derive benefits from acquired businesses, our ability to capitalize on new market opportunities, potential liabilities and the extent of any insurance coverage, the outcome of pending litigation and other proceedings, the impact of quarterly fluctuations in results, the creditworthiness of our customers and counterparties and our ability to collect accounts receivable, fluctuations in world oil prices or foreign currency, changes in political, economic, regulatory, or environmental conditions, adverse conditions in the markets or industries in which we or our customers and suppliers operate, our failure to effectively hedge certain financial risks associated with the use of derivatives, non-performance by counterparties or customers on derivatives contracts, loss of, or reduced sales, to a significant government customer, uninsured losses, the impact of natural disasters, adverse results in legal disputes, unanticipated tax liabilities, our ability to retain and attract senior management and other key employees and other risks detailed from time to time in the company's SEC filings. New risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risks on our business. Accordingly, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, changes in expectations, future events, or otherwise.

### **About World Fuel Services Corporation**

Headquartered in Miami, Florida, World Fuel Services is a leading global fuel logistics company, principally engaged in the marketing, sale and distribution of aviation, marine and land fuel products and related services on a worldwide basis. World Fuel Services sells fuel and delivers services to its clients at more than 8,000 locations in more than 200 countries and territories worldwide.

The company's global team of market makers provides deep domain expertise in all aspects of aviation, marine and land fuel management. Aviation customers include commercial airlines, cargo carriers, private aircraft and fixed base operators (FBOs), as well as the United States and foreign governments. World Fuel Services' marine customers include international container and tanker fleets, cruise lines and time-charter operators, as well as the United States and foreign governments. Land customers include petroleum distributors, retail petroleum operators, and industrial, commercial, and government accounts. The company also offers transaction management services which consist of card payment solutions and merchant processing services to customers in the aviation, marine and land transportation industries. For more information, call 305-428-8000 or visit <a href="https://www.wfscorp.com">www.wfscorp.com</a>.

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED - IN THOUSANDS, EXCEPT PER SHARE DATA)

|   | For the Three Months ended<br>September 30, |    |                           |    |                             | For the Nine Months ended September 30, |                             |  |  |  |  |
|---|---|----|---------------------------|----|-----------------------------|---|-----------------------------|--|--|--|--|
|   | <br>2013                                    |    | 2012                      |    | 2013                        |   | 2012                        |  |  |  |  |
| Revenue<br>Cost of revenue  | \$<br>10,493,661<br>10,307,320              | \$ | 9,911,673<br>9,730,921    | \$ | 31,157,294<br>30,600,116    | \$                                      | 29,009,525<br>28,499,415    |  |  |  |  |
| Gross profit  | <br>186,341                                 |    | 180,752                   |    | 557,178                     |   | 510,110                     |  |  |  |  |
| Operating expenses:  Compensation and employee benefits Provision for bad debt General and administrative | <br>72,184<br>1,863<br>48,091               |    | 65,843<br>3,631<br>40,230 |    | 214,358<br>5,675<br>137,265 |   | 176,553<br>4,413<br>126,482 |  |  |  |  |
| Total operating expenses  | <br>122,138                                 |    | 109,704                   |    | 357,298                     |   | 307,448                     |  |  |  |  |
| Income from operations<br>Non-operating expenses, net   | <br>64,203<br>(5,715)                       |    | 71,048<br>(3,467)         |    | 199,880<br>(14,025)         |   | 202,662<br>(13,087)         |  |  |  |  |
| Income before income taxes<br>Provision for income taxes  | <br>58,488<br>8,191                         |    | 67,581<br>14,683          |    | 185,855<br>32,090           |   | 189,575<br>33,249           |  |  |  |  |
| Net income including noncontrolling interest<br>Net (loss) income attributable to noncontrolling interest | <br>50,297<br>(1,175)                       |    | 52,898<br>1,404           |    | 153,765<br>2,552            |   | 156,326<br>9,817            |  |  |  |  |
| Net income attributable to World Fuel   | \$<br>51,472                                | \$ | 51,494                    | \$ | 151,213                     | \$                                      | 146,509                     |  |  |  |  |
| Basic earnings per common share   | \$<br>0.72                                  | \$ | 0.72                      | \$ | 2.12                        | \$                                      | 2.06                        |  |  |  |  |
| Basic weighted average common shares  | <br>71,371                                  |    | 71,216                    |    | 71,387                      |   | 71,128                      |  |  |  |  |
| Diluted earnings per common share   | \$<br>0.72                                  | \$ | 0.72                      | \$ | 2.10                        | \$                                      | 2.04                        |  |  |  |  |
| Diluted weighted average common shares  | 71,877                                      |    | 71,816                    |    | 71,970                      |   | 71,791                      |  |  |  |  |

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED - IN THOUSANDS)

|  |    | As of                                       |                      |   |  |  |  |  |  |
|--|----|---|----------------------|---|--|--|--|--|--|
|  | Se | eptember 30,<br>2013                        | December 31,<br>2012 |   |  |  |  |  |  |
| Assets: Current assets: Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses and other current assets                                     | \$ | 333,223<br>2,514,683<br>614,293<br>313,590  | \$                   | 172,740<br>2,193,866<br>572,313<br>342,458  |  |  |  |  |  |
| Total current assets   |    | 3,775,789                                   |                      | 3,281,377                                   |  |  |  |  |  |
| Property and equipment, net  |    | 153,013                                     |                      | 112,525                                     |  |  |  |  |  |
| Goodwill, identifiable intangible and other non-current assets   |    | 727,598                                     |                      | 713,849                                     |  |  |  |  |  |
| Total assets   | \$ | 4,656,400                                   | \$                   | 4,107,751                                   |  |  |  |  |  |
| Liabilities and equity: Liabilities: Current liabilities: Short-term debt Accounts payable Accrued expenses and other current liabilities  Total current liabilities | \$ | 28,642<br>2,154,129<br>302,875<br>2,485,646 | \$                   | 26,065<br>1,814,794<br>308,439<br>2,149,298 |  |  |  |  |  |
| Long-term debt<br>Other long-term liabilities<br>Total liabilities   |    | 430,003<br>78,495<br>2,994,144              |                      | 354,253<br>62,576<br>2,566,127              |  |  |  |  |  |
| Equity: World Fuel shareholders' equity Noncontrolling interest equity Total equity  |    | 1,639,732<br>22,524<br>1,662,256            |                      | 1,517,174<br>24,450<br>1,541,624            |  |  |  |  |  |
| Total liabilities and equity   | \$ | 4,656,400                                   | \$                   | 4,107,751                                   |  |  |  |  |  |

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED - IN THOUSANDS)

|  | For the Three Months ended September 30, |          |    |          |      | For the Nine Months ended September 30, |    |           |  |
|--|--|----------|----|----------|------|---|----|-----------|--|
|  | 2013                                     |          |    | 2012     | 2013 |   |    | 2012      |  |
| Cash flows from operating activities:                    |  |          |    |          |      |   |    |           |  |
| Net income including noncontrolling interest             | \$                                       | 50,297   | \$ | 52,898   | \$   | 153,765                                 | \$ | 156,326   |  |
| Adjustments to reconcile net income including            |  |          |    |          |      |   |    |           |  |
| noncontrolling interest to net cash provided by          |  |          |    |          |      |   |    |           |  |
| operating activities:                                    |  |          |    |          |      |   |    |           |  |
| Depreciation and amortization                            |  | 10,525   |    | 9,132    |      | 32,812                                  |    | 26,800    |  |
| Provision for bad debt                                   |  | 1,863    |    | 3,631    |      | 5,675                                   |    | 4,413     |  |
| Share-based payment award compensation costs             |  | 4,381    |    | 4,384    |      | 12,578                                  |    | 10,341    |  |
| Other  |  | (413)    |    | (6,462)  |      | (462)                                   |    | (7,485)   |  |
| Changes in cash collateral with financial counterparties |  | 20,516   |    | 134,999  |      | 19,793                                  |    | 6,941     |  |
| Changes in assets and liabilities, net of acquisitions   |  | (25,712) |    | (93,388) |      | (10,414)                                |    | (149,065) |  |
| Total adjustments  |  | 11,160   |    | 52,296   |      | 59,982                                  |    | (108,055) |  |
| Net cash provided by operating activities                |  | 61,457   |    | 105,194  |      | 213,747                                 |    | 48,271    |  |
| Cash flows from investing activities:                    |  |          |    |          |      |   |    |           |  |
| Acquisitions and other investments, net of cash acquired |  | (14,997) |    | (42,299) |      | (40,412)                                |    | (71,337)  |  |
| Capital expenditures                                     |  | (25,642) |    | (9,170)  |      | (50,286)                                |    | (18,737)  |  |
| Purchase of short-term investments                       |  | -        |    | -        |      | (21,588)                                |    | -         |  |
| Proceeds from the sale of short-term investments         |  | -        |    | -        |      | 21,588                                  |    | -         |  |
| Other  |  | (469)    |    | (386)    |      | (469)                                   |    | (386)     |  |
| Net cash used in investing activities                    |  | (41,108) |    | (51,855) |      | (91,167)                                |    | (90,460)  |  |
| Cash flows from financing activities:                    |  |          |    |          |      |   |    |           |  |
| Borrowings (repayments) of debt, net                     |  | 104,385  |    | (50,453) |      | 75,180                                  |    | (12,860)  |  |
| Dividends paid on common stock                           |  | (2,678)  |    | (2,669)  |      | (8,020)                                 |    | (8,019)   |  |
| Other  |  | (22,025) |    | 1,335    |      | (28,431)                                |    | (4,612)   |  |
| Net cash provided by (used in) financing activities      |  | 79,682   |    | (51,787) |      | 38,729                                  |    | (25,491)  |  |
| Effect of exchange rate changes on cash and              |  |          |    |          |      |   |    |           |  |
| cash equivalents   |  | 712      |    | 1,173    |      | (826)                                   |    | 1,666     |  |
| Net increase (decrease) in cash and cash equivalents     |  | 100,743  |    | 2,725    |      | 160,483                                 |    | (66,014)  |  |
| Cash and cash equivalents, as of beginning of period     |  | 232,480  |    | 136,676  |      | 172,740                                 |    | 205,415   |  |
| Cash and cash equivalents, as of end of period           | \$                                       | 333,223  | \$ | 139,401  | \$   | 333,223                                 | \$ | 139,401   |  |

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(UNAUDITED - IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | For the Three Months ended<br>September 30, |        |    |        |    | For the Nine Months ended September 30, |    |         |  |
|--|---|--------|----|--------|----|---|----|---------|--|
|  |   | 2013   |    | 2012   |    | 2013                                    |    | 2012    |  |
| Non-GAAP financial measures and reconciliation:                |   |        |    |        |    |   |    |         |  |
| GAAP net income attributable to World Fuel                     | \$  | 51,472 | \$ | 51,494 | \$ | 151,213                                 | \$ | 146,509 |  |
| Share-based compensation expense, net of income taxes (1)      |   | 2,909  |    | 2,475  |    | 8,370                                   |    | 6,583   |  |
| Intangible asset amortization expense, net of income taxes (2) |   | 3,501  |    | 3,953  |    | 10,809                                  |    | 10,537  |  |
| Non-GAAP net income attributable to World Fuel                 | \$  | 57,882 | \$ | 57,922 | \$ | 170,392                                 | \$ | 163,629 |  |
| GAAP diluted earnings per common share                         | \$  | 0.72   | \$ | 0.72   | \$ | 2.10                                    | \$ | 2.04    |  |
| Share-based compensation expense, net of income taxes (1)      |   | 0.04   |    | 0.03   |    | 0.12                                    |    | 0.09    |  |
| Intangible asset amortization expense, net of income taxes (2) |   | 0.05   |    | 0.06   |    | 0.15                                    |    | 0.15    |  |
| Non-GAAP diluted earnings per common share                     | \$  | 0.81   | \$ | 0.81   | \$ | 2.37                                    | \$ | 2.28    |  |

<sup>(1)</sup>The pre-tax amount of share-based compensation expense was \$4,381 and \$3,592 for the three months ended September 30, 2013 and 2012, respectively, and \$12,578 and \$9,549 for the nine months ended September 30, 2013 and 2012, respectively.

<sup>(2)</sup>The pre-tax amount of intangible asset amortization expense was \$5,471 and \$4,633 for the three months ended September 30, 2013 and 2012, respectively, and \$16,910 and \$13,177 for the nine months ended September 30, 2013 and 2012, respectively.

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES BUSINESS SEGMENTS INFORMATION

(UNAUDITED - IN THOUSANDS)

|                                  | For the Three Months ended<br>September 30, |            |      |           | For the Nine Months ended September 30, |            |      |            |  |  |
|----------------------------------|---|------------|------|-----------|---|------------|------|------------|--|--|
|                                  |   | 2013       | 2012 |           |   | 2013       | 2012 |            |  |  |
| Revenue:                         |   |            |      |           |   |            |      |            |  |  |
| Aviation segment                 | \$  | 4,179,018  | \$   | 3,823,338 | \$                                      | 11,854,676 | \$   | 10,782,756 |  |  |
| Marine segment                   |   | 3,575,777  |      | 3,630,094 |   | 11,260,025 |      | 11,301,429 |  |  |
| Land segment                     |   | 2,738,866  |      | 2,458,241 |   | 8,042,593  |      | 6,925,340  |  |  |
|                                  | \$  | 10,493,661 | \$   | 9,911,673 | \$                                      | 31,157,294 | \$   | 29,009,525 |  |  |
|                                  |   |            |      |           |   |            |      | <u> </u>   |  |  |
| Gross profit:                    |   |            |      |           |   |            |      |            |  |  |
| Aviation segment                 | \$  | 89,758     | \$   | 84,197    | \$                                      | 242,783    | \$   | 218,282    |  |  |
| Marine segment                   |   | 40,223     |      | 53,960    |   | 134,237    |      | 160,785    |  |  |
| Land segment                     |   | 56,360     |      | 42,595    |   | 180,158    |      | 131,043    |  |  |
|                                  | \$  | 186,341    | \$   | 180,752   | \$                                      | 557,178    | \$   | 510,110    |  |  |
| Income from operations:          |   |            |      |           |   |            |      |            |  |  |
| Aviation segment                 | \$  | 41,002     | \$   | 39,808    | \$                                      | 109,755    | \$   | 92,601     |  |  |
| Marine segment                   |   | 17,019     |      | 27,296    |   | 56,340     |      | 82,672     |  |  |
| Land segment                     |   | 15,106     |      | 18,185    |   | 63,608     |      | 62,737     |  |  |
|                                  | -   | 73,127     |      | 85,289    |   | 229,703    |      | 238,010    |  |  |
| Corporate overhead - unallocated |   | 8,924      |      | 14,241    |   | 29,823     |      | 35,348     |  |  |
| -                                | \$  | 64,203     | \$   | 71,048    | \$                                      | 199,880    | \$   | 202,662    |  |  |

## CONTACT:

World Fuel Services Corporation Ira M. Birns, 305-428-8000 Executive Vice President & Chief Financial Officer