### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

#### PURSUANT TO SECTION 13 OR 15(d) OF

#### THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 21, 2013

### WORLD FUEL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of incorporation)

1-9533 (Commission File Number)

59-2459427 (I.R.S. Employer **Identification No.)** 

9800 N.W. 41st Street, Suite 400 Miami, Florida (Address of principal executive offices)

33178 (Zip Code)

Registrant	s telephone	number,	including	area code	: (305)	428-8000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the follow rovisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

#### Item 7.01. Regulation FD Disclosure

The following information is provided pursuant to Item 7.01 of Form 8-K, "Regulation FD Disclosure" and Item 2.02 of Form 8-K, "Results of Operations and Financial Condition."

On February 21, 2013, World Fuel Services Corporation issued a press release reporting its financial results for the quarter and fiscal year ended December 31, 2012. A copy of the press release is attached hereto as Exhibit 99.1.

This information and the information contained in Exhibit 99.1 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in any such filing.

#### **Item 9.01. Financial Statements and Exhibits**

(d) Exhibits

Exhibit No.	<b>Description</b>
99.1	Press Release, dated February 21, 2013.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 21, 2013

**World Fuel Services Corporation** 

/s/ Ira M. Birns

Ira M. Birns

Executive Vice President and Chief Financial Officer

### EXHIBIT INDEX

Exhibit Description

99.1 Press Release, dated February 21, 2013.

#### World Fuel Services Corporation Reports Fourth Quarter and Full Year Earnings

#### Generated Operating Cash Flow of \$98 Million in the Fourth Quarter and \$146 Million for the Full Year

MIAMI--(BUSINESS WIRE)--February 21, 2013--World Fuel Services Corporation (NYSE:INT), a leading global fuel logistics company, principally engaged in the marketing, sale and distribution of aviation, marine and land fuel products and related services, today reported full year net income of \$189.3 million or \$2.64 diluted earnings per share. Excluding one-time expenses of \$4.5 million related to the acquisition of select assets of Multi Service Corporation ("Multi Service"), net income was \$192.3 million or \$2.68 diluted earnings per share. This compares to \$194.0 million or \$2.71 diluted earnings per share for the same period in 2011. Non-GAAP net income and diluted earnings per share for the full year, excluding share-based compensation, amortization of acquired intangible assets and expenses related to the Multi Service acquisition, were \$215.9 million and \$3.01, respectively, compared to \$221.1 million and \$3.09 in 2011.

For the fourth quarter, net income was \$42.8 million or \$0.60 diluted earnings per share. Excluding expenses related to the Multi Service acquisition, net income was \$45.8 million or \$0.64 diluted earnings per share. This compares to \$50.1 million or \$0.70 diluted earnings per share in the fourth quarter of 2011. Non-GAAP net income and diluted earnings per share for the fourth quarter, excluding share-based compensation, amortization of acquired intangible assets and expenses related to the Multi Service acquisition, were \$52.3 million and \$0.73, respectively, compared to \$57.4 million and \$0.81 in the fourth quarter of 2011.

"In 2012, despite a stagnant market, we posted record revenue, gross profit, and volume while completing two strategic acquisitions," stated Michael J. Kasbar, president and chief executive officer of World Fuel Services Corporation. "Multi Service enhances our comprehensive solutions offering and opens up new opportunities for growth and value creation."

For the full year, the company's marine segment generated gross profit of \$208.0 million, an increase of approximately \$12.9 million or 7 percent year-over-year. The company's aviation segment generated gross profit of \$294.6 million, a decrease of \$11.5 million or 4 percent year-over-year. The company's land segment posted gross profit of \$170.8 million, an increase of \$37.0 million or 28 percent year-over-year.

"The two accretive and strategic acquisitions we completed this past year will further expand the value proposition we offer to our customers and suppliers and provide new avenues for growth," said Ira M. Birns, executive vice president and chief financial officer. "Our operating cash flow contributed to our very strong and liquid balance sheet enabling us to further fuel organic growth as well as make additional strategic acquisitions."

#### Non-GAAP Financial Measures

This press release includes selected financial information that has not been prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). This information includes non-GAAP net income and non-GAAP diluted earnings per share. The non-GAAP financial measures exclude costs associated with share-based compensation, amortization of acquired intangible assets and one-time expenses related to the acquisition of select assets of Multi Service, primarily because we do not believe they are reflective of the company's core operating results. We believe that these non-GAAP financial measures, when considered in conjunction with our financial information prepared in accordance with GAAP, are useful for investors to evaluate our core operating results and trends.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. In addition, our presentation of non-GAAP net income and non-GAAP diluted earnings per share may not be comparable to the presentation of such metrics by other companies. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measure. A reconciliation of GAAP to non-GAAP results has been provided in the financial statement tables included in this press release.

#### Information Relating to Forward-Looking Statements

With the exception of historical information in this news release, this document includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our expectations of opportunities for growth and value creation, as well as our expectation about our value proposition. These forward-looking statements are qualified in their entirety by cautionary statements and risk factor disclosures contained in the company's Securities and Exchange Commission filings, including the company's Annual Report on Form 10-K. Actual results may differ materially from any forwardlooking statements due to risks and uncertainties, including, but not limited to: our ability to effectively integrate and derive benefits from acquired businesses, our ability to capitalize on new market opportunities, the impact of quarterly fluctuations in results, the creditworthiness of our customers and counterparties and our ability to collect accounts receivable, fluctuations in world oil prices or foreign currency, changes in political, economic, regulatory, or environmental conditions, adverse conditions in the markets or industries in which we or our customers and suppliers operate, our failure to effectively hedge certain financial risks associated with the use of derivatives, non-performance by counterparties or customers on derivatives contracts, loss of, or reduced sales, to a significant government customer, uninsured losses, the impact of natural disasters, adverse results in legal disputes, unanticipated tax liabilities, our ability to retain and attract senior management and other key employees and other risks detailed from time to time in the company's Securities and Exchange Commission filings. New risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risks on our business. Accordingly, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, changes in expectations, future events, or otherwise.

#### **About World Fuel Services Corporation**

Headquartered in Miami, Florida, World Fuel Services is a leading global fuel logistics company, principally engaged in the marketing, sale and distribution of aviation, marine and land fuel products and related services on a worldwide basis. World Fuel Services sells fuel and delivers services to its clients at more than 8,000 locations in more than 200 countries and territories worldwide.

The company's global team of market makers provides deep domain expertise in all aspects of aviation, marine and land fuel management. Aviation customers include commercial airlines, cargo carriers, private aircraft and fixed base operators (FBOs), as well as the United States and foreign governments. World Fuel Services' marine customers include international container and tanker fleets, cruise lines and time-charter operators, as well as the United States and foreign governments. Land customers include petroleum distributors, retail petroleum operators, and industrial, commercial, and government accounts. The company also offers transaction management services which consist of card payment solutions and merchant processing services to customers in the aviation, marine and land transportation industries. For more information, call 305-428-8000 or visit <a href="https://www.wfscorp.com">www.wfscorp.com</a>.

## WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED - IN THOUSANDS, EXCEPT PER SHARE DATA)

	For the Three Months ended December 31,				For the Year ended December 31,				
	2012		2011		2012			2011	
Revenue Cost of revenue	\$	9,935,813 9,772,476	\$	9,323,947 9,161,661	\$	38,945,338 38,271,891	\$	34,622,854 33,987,851	
Gross profit		163,337		162,286		673,447		635,003	
Operating expenses: Compensation and employee benefits Provision for bad debt General and administrative		60,809 377 47,790		56,114 1,424 40,329		237,362 4,790 174,272		215,275 8,173 154,583	
Total operating expenses		108,976		97,867		416,424		378,031	
Income from operations Non-operating expenses, net		54,361 (4,341)		64,419 (4,501)		257,023 (17,428)		256,972 (18,769)	
Income before income taxes Provision for income taxes		50,020 4,995		59,918 6,888		239,595 38,244		238,203 39,001	
Net income including noncontrolling interest Net income attributable to noncontrolling interest		45,025 2,189		53,030 2,968		201,351 12,006		199,202 5,173	
Net income attributable to World Fuel	\$	42,836	\$	50,062	\$	189,345	\$	194,029	
Basic earnings per common share	\$	0.60	\$	0.70	\$	2.66	\$	2.74	
Basic weighted average common shares		71,232		71,036		71,154		70,687	
Diluted earnings per common share	\$	0.60	\$	0.70	\$	2.64	\$	2.71	
Diluted weighted average common shares		71,906		71,772		71,817		71,510	

## WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED - IN THOUSANDS)

	As of				
	ember 31, 2012	December 31, 2011			
Assets: Current assets: Cash and cash equivalents Accounts receivable, net Inventories Prepaid expenses and other current assets	\$ 172,740 2,193,866 572,313 342,458	\$	205,415 2,160,561 472,584 283,667		
Total current assets	3,281,377		3,122,227		
Property and equipment, net	112,525		90,710		
Goodwill, identifiable intangible and non-current other assets	 713,849		484,309		
Total assets	\$ 4,107,751	\$	3,697,246		
Liabilities and equity: Liabilities: Current liabilities: Short-term debt Accounts payable Accrued expenses and other current liabilities	\$ 26,065 1,814,794 308,439	\$	17,800 1,739,678 268,664		
Total current liabilities	2,149,298		2,026,142		
Long-term debt Other long-term liabilities Total liabilities	 354,253 62,576 2,566,127		269,348 55,038 2,350,528		
Equity: World Fuel shareholders' equity Noncontrolling interest equity Total equity	 1,517,174 24,450 1,541,624		1,332,961 13,757 1,346,718		
Total liabilities and equity	\$ 4,107,751	\$	3,697,246		

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED - IN THOUSANDS)

	For the Three Months ended December 31,					For the Year ended December 31,			
		2012	2011		2012			2011	
Cash flows from operating activities:									
Net income including noncontrolling interest	\$	45,025	\$	53,030	\$	201,351	\$	199,202	
Adjustments to reconcile net income including									
noncontrolling interest to net cash provided by (used in)									
operating activities:									
Depreciation and amortization		9,914		11,419		36,714		40,530	
Provision for bad debt		377		1,424		4,790		8,173	
Share-based payment award compensation costs		3,738		2,842		14,079		11,041	
Other		292		(501)		(7,193)		(3,276)	
Change in cash collateral deposits held by financial counterparties		(18,000)		5,252		(11,059)		4,957	
Changes in assets and liabilities, net of acquisitions		56,174		861		(92,891)		(403,163)	
Total adjustments		52,495		21,297		(55,560)		(341,738)	
Net cash provided by (used in) operating activities		97,520		74,327		145,791		(142,536)	
Cash flows from investing activities:									
Acquisition of businesses, net of cash acquired		(146,445)		(10,387)		(217,782)		(122,702)	
Capital expenditures		(9,717)		(3,685)		(28,454)		(19,492)	
Other		-		268		(386)		(2,438)	
Net cash used in investing activities		(156,162)		(13,804)		(246,622)		(144,632)	
Cash flows from financing activities:									
Borrowings (repayments) of debt, net		93.096		(4,794)		80,236		234,641	
Dividends paid on common stock		(2,666)		(2,654)		(10,685)		(10,603)	
Other		1,919		(362)		(2,693)		(1,472)	
Net cash provided by (used in) financing activities		92,349		(7,810)		66,858		222,566	
Effect of exchange rate changes on cash and cash equivalents		(368)		848		1,298		(2,876)	
casii equivalenis		(300)		040		1,290		(2,0/0)	
Net increase (decrease) in cash and cash equivalents		33,339		53,561		(32,675)		(67,478)	
Cash and cash equivalents, at beginning of period		139,401		151,854		205,415		272,893	
Cash and cash equivalents, at end of period	\$	172,740	\$	205,415	\$	172,740	\$	205,415	

## WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(UNAUDITED - IN THOUSANDS, EXCEPT PER SHARE DATA)

	For the Three Months ended December 31,					For the Year ended December 31,				
		2011		2012		-	2011			
Non-GAAP financial measures and reconciliation:										
GAAP net income attributable to World Fuel	\$	42,836	\$	50,062	\$	189,345	\$	194,029		
Share-based compensation expense, net of taxes (1)		3,054		1,932		9,637		7,558		
Intangible asset amortization expense, net of taxes <sup>(2)</sup> Expenses related to the Multi Service acquisition,		3,500		5,443		14,037		19,546		
net of taxes (3)		2,924		-		2,924		-		
Non-GAAP net income attributable to World Fuel	\$	52,314	\$	57,437	\$	215,943	\$	221,133		
GAAP diluted earnings per common share	\$	0.60	\$	0.70	\$	2.64	\$	2.71		
Share-based compensation expense, net of taxes		0.04		0.03		0.13		0.11		
Intangible asset amortization expense, net of taxes Expenses related to the Multi Service acquisition,		0.05		0.08		0.20		0.27		
net of taxes		0.04		-		0.04		-		
Non-GAAP diluted earnings per common share	\$	0.73	\$	0.81	\$	3.01	\$	3.09		

<sup>(1)</sup> The pre-tax amount of share-based compensation expense was \$4,529 and \$2,840 for the three months ended December 31, 2012 and 2011, respectively, and \$14,079 and \$11,038 for the year ended December 31, 2012 and 2011, respectively.

<sup>(2)</sup> The pre-tax amount of intangible asset amortization expense was \$4,950 and \$6,895 for the three months ended December 31, 2012 and 2011, respectively, and \$18,127 and \$25,011 for the year ended December 31, 2012 and 2011, respectively.

<sup>(3)</sup> The pre-tax amount of expenses related to the Multi Service acquisition was \$4,498 for the three and twelve months ended December 31, 2012.

# WORLD FUEL SERVICES CORPORATION AND SUBSIDIARIES BUSINESS SEGMENT INFORMATION (UNAUDITED - IN THOUSANDS)

	For the Three Months ended December 31,					For the Year ended December 31,					
	 2012		2011		2012		2011				
Revenue:											
Aviation segment	\$ 3,909,286	\$	3,314,095	\$	14,692,042	\$	12,866,019				
Marine segment	3,448,996		3,987,508		14,750,425		14,565,086				
Land segment	2,577,531		2,022,344		9,502,871		7,191,749				
	\$ 9,935,813	\$	9,323,947	\$	38,945,338	\$	34,622,854				
Gross profit:											
Aviation segment	\$ 76,319	\$	69,991	\$	294,601	\$	306,112				
Marine segment	47,243		54,151		208,028		195,109				
Land segment	39,775		38,144		170,818		133,782				
<u> </u>	\$ 163,337	\$	162,286	\$	673,447	\$	635,003				
Income from operations:											
Aviation segment	\$ 35,552	\$	29,389	\$	128,153	\$	146,411				
Marine segment	20,557		27,965		103,229		95,982				
Land segment	12,554		18,707		75,291		62,049				
•	 68,663	-	76,061	-	306,673		304,442				
Corporate overhead - unallocated	14,302		11,642		49,650		47,470				
•	\$ 5/ 361	\$	64.419	\$	257 023	\$	256 972				

#### CONTACT:

### **World Fuel Services Corporation**

Ira M. Birns Executive Vice President & Chief Financial Officer Jason Bewley Vice President Corporate Finance 305-428-8000